# Brand & Product presentation EU 09/23











### Brand story

Enkl Sound Copenhagen is a Danish audio & sound innovation start-up company.

We want to bring Beautiful & powerful portable sound for indoor or outdoor everyday life.

We are inspired by improving the existing - and giving people the ultimate freedom to listen to music anytime, anywhere. We develop our own design and technology in Denmark and ship globally.



We started **big**...

Now we downsize but yet still with powerful sound.



### Say hello to the new family member

ES2 - Portable sound, but yet powerful as h\*II



#### Enkl Sound ES2 speaker & app

- ✓ 24 hours battery & 103 dB
- ✓ Danish design in 4 colors
- Recommended retail prices
   2.995 DKK / 4.799 SEK / 4.599 NOK
   / 399 EUR / 349 GBP / 399 USD
- Taking pre-orders now for highseason launch. Delivery begins early November 2023.
- Designed in Copenhagen,
   Denmark, Assembled in China.



### ENKL ES2 – Mini in size but... 'boom'

ES2 - Portable sound, but yet powerful as h\*II



Item	Description		
Bluetooth Version	5.3		
Supported Protocols	A2DP, AVRCP, AVDTP, HFP, HSP		
Supported Audio Decoding Format	SBC, AAC, LC3		
Peak Output	Bass 60 Watts*1, Mid-Treble 20 Watts*1		
Max Sound Pressure Level(SPL)	103dB SPL@1m		
Frequency Range	20Hz~20KHz		
THD	<0.1% @1W		
SNR	>98dB		
Rated Impedance	Bass 4 Ohm±15%; Treble 8 Ohm±15%		
Interfaces	3.5mm (Audio Line In), Type-C (Charging)		
Audio Input	3.5mm Line In, Bluetooth Classic, Auracast Broadcast Audio		
Latency	<30ms		
Battery	Built-in, rechargeable Li-ion 13.7 Wh		
Charging Time	2h		
Charger	USB 5V or PD		
Operation Time	More than 20 Hours of Playback		
Operating Range	Up to 20m		
LED	9pcs LEDs		
Button	4pcs		

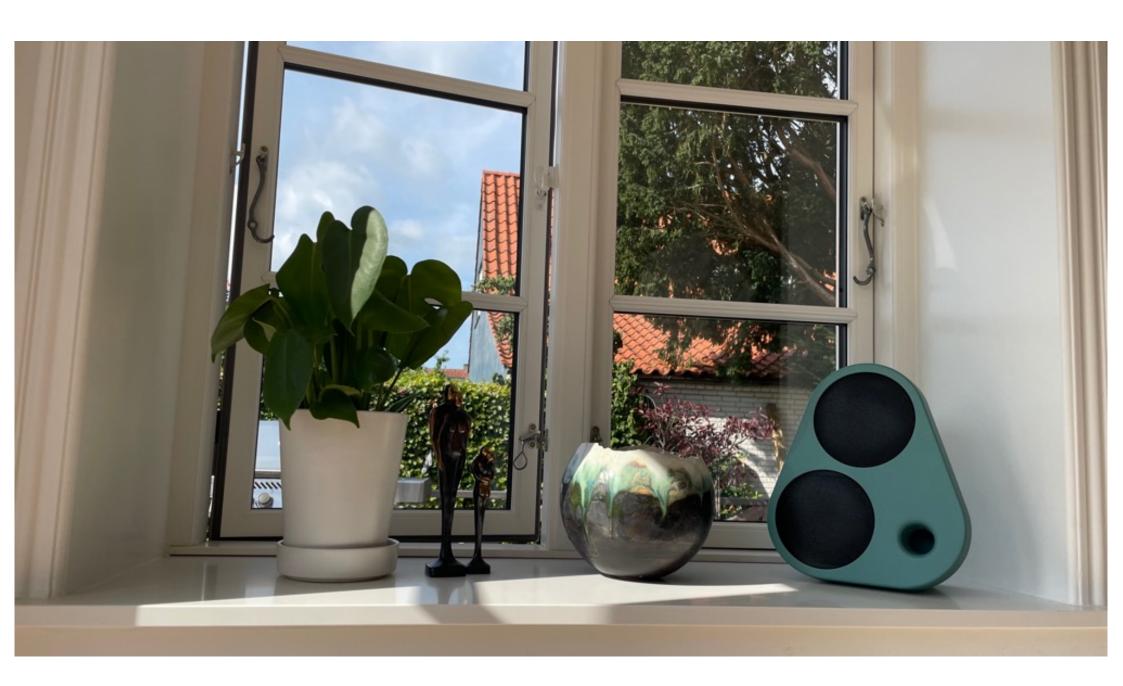
Certifications	FCC , CE
Dimensions (HWD)	277x 238x134mm
Weight	2.6 kgs











# Pricing overview – <u>ES2</u>

EUROPE SRP – as of September 2023

EU: 399 EUR
DK: 2.995 DKK
SE: 4.799 SEK
NO: 4.599 NOK
IS: 57.999 ISK
UK: 349 GBP
US: 399 USD



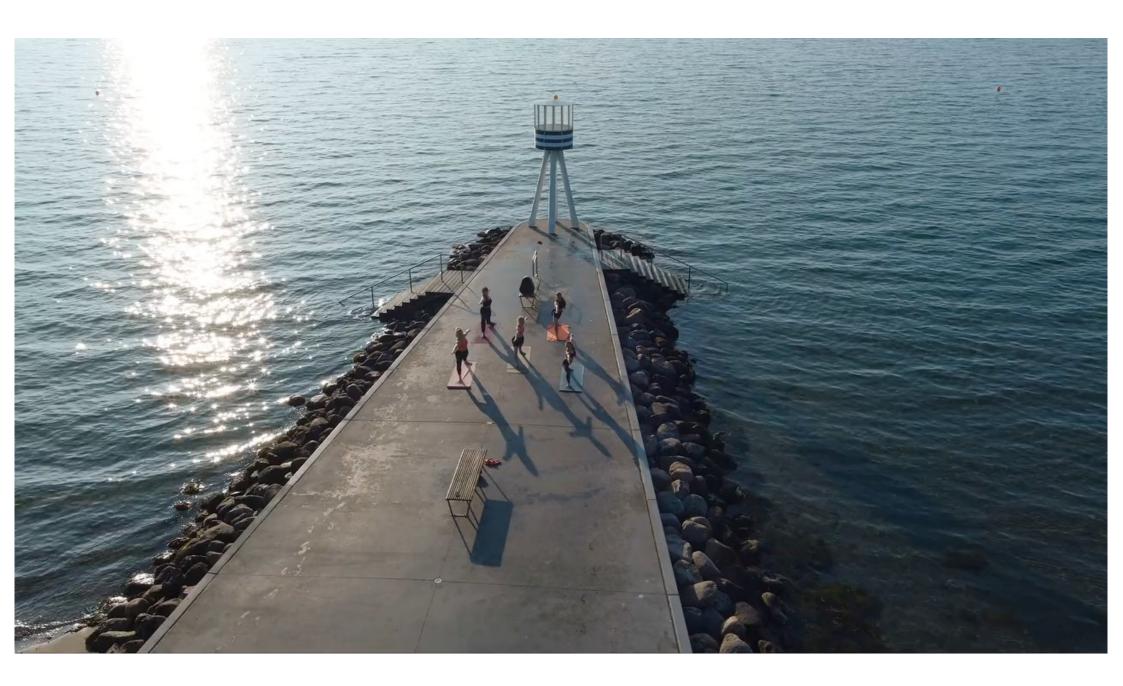


### Say hello to the BIG BROTHER

ES1 – Powerful, stylish and ready to partyyyyyy 🦫



### Beautiful & powerful Bluetooth® speaker Uniting the audio enthusiast & the design lover Danish design ● 80 hours playback time ▶ 1.5-hour fast charge ▶ 125 dB Reusable plastic ■ BLE Audio & Bluetooth® 5.3 enklsound.com





### Beautiful & powerful Bluetooth speaker

ES1 - Portable sound for everyday life





#### Enkl Sound ES1 speaker & app

- √ 80 hours battery & 126 dB
- ✓ Danish design
- Recommended retail prices
   7.999 DKK / 12.799 SEK / 12.399 NOK
   / 1099 EUR / 949 GBP / 999 USD
- Designed & assembled in Copenhagen, Denmark



















# Designed in Denmark – with focus on sustainability











Uniting the audio enthusiast & the design lover

- Beautiful & powerful Bluetooth speaker
- Design by award-winning Danish design studio
- √ 3-7 times more energy efficient
- ✓ Reusable plastic



### Features

Improve the existing

### 80 hours battery Sustainable & portable design Always on



#### Low energy consumption

- 80 hours battery
- 1-hour fast charge



#### Extreme portability

- Light weight
- Drop & water resistant IPX4



#### Audio performance

Sustainability

• Precision-engineered acoustics

Recyclable plastic cabinet

Below 8% distortion

Durable materials



#### Easy to connect

- Phone as remote
- Always on



### Features

#### Changing status quo

No more only <u>one</u> phone & shifting between users No more buying a microphone No more dissatisfied neighbors



#### Multi-users

- 1 owner controls users
- +10 users automatically on



#### Multi speakers

- Connect +10 speakersSet R / L / Mid / Bass



#### Theft protection

• Owner can deactivate users and BT connection



#### Microphone

• Phone or BT headset as microphone remote



#### Loud to the limit

- 125 dB (Live concert)
- Loudness limit setting





The most energy efficient Bluetooth® speaker with low latency & high convenience

#### **Extreme efficiency**

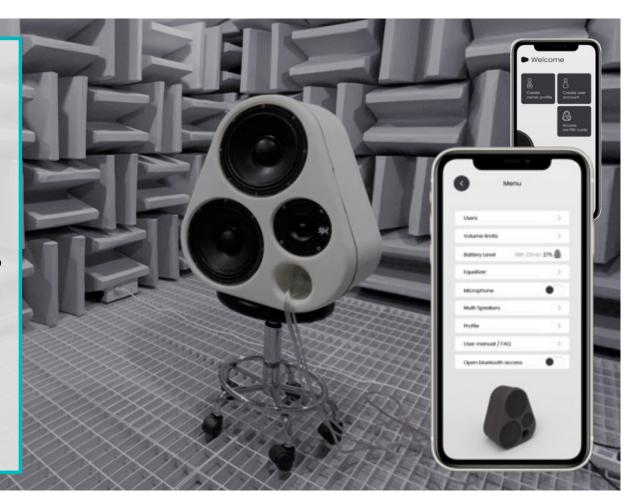
✓ Energy efficient components, powerful power supply and proprietary knowledge to create the world's most energy efficient audio system

#### Newest Bluetooth tech: Bluetooth Low Energy Audio, Bluetooth 5.3 & access to deep core in Bluetooth stack

✓ Ultra low latency, microseconds speaker to speaker synchronization, and lossless audio transfer with LC3 codec

#### User convenience

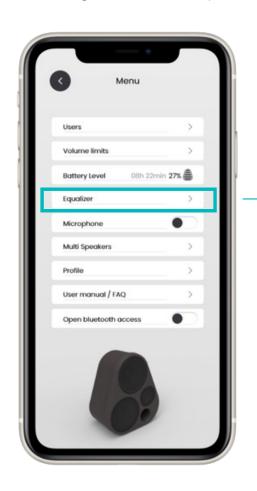
- ✓ iOS and Android app for users to connect to multiple users, multiple speakers, and configure as a sound system
- ✓Over the air upgrades
- ✓ Freemium business opportunity

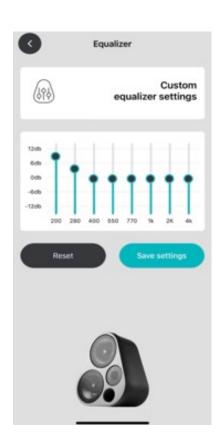


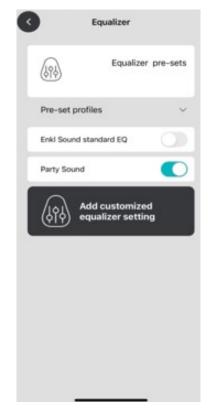


# Your sound – made simple

Easy EQ PRO settings to match your sound mood







### Brand comparison

#### The market for wireless Bluetooth speakers >90dB

	Enkl Sound Copenhagen	BOSE SI PRO	JBL Party Box	Marshall Tufton	SOUNDBOKS Gen. 3	SOWA SOUND PRO	Teufel Rockster
MRRP in DKK	7,999	5,899	7,490	3,295	7,495	12,600	7,450
Sound Quality	High	Ok	Average	Ok	High	High	Ok
SPL peak	126 dB	103 dB	128 dB	102 dB	126 dB	105 dB	121 dB
Durability	High	Medium	High	Low	High	Low	Medium
Play time	80h at mid vol. 20h at max vol.	Up to 11h	N/A	Up to 20 h	40h at mid vol. +5h at max vol.	Up to 25h	20h at mid vol. 15m at max vol.
Battery System	Built-in Lithium Ion 100% charged in 2h	Swappable Lithium Ion 100% charged in 5h	Requires power outlet	Built-in Lithium Ion 100% charged in 3h	Swappable LiFePO4 100% charged in 4h	Built-in Lithium Ion Charge time N/A	Built-in lead-fleece 100% charged in 6h
Bluetooth	BT 5.3 with LC3	Yes	Yes	BT 5.0	BT 5.0	BT 5.0	BT 4.0 with AptX
Special Features	BLE Audio, LC3 Codec, Multi speakers, Power bank,	Wireless daisy chaining through app (2 speakers)	TWS, LED show, mixing pult Power bank	BT multi-host	Wireless daisy chaining	Wireless 2.4 GHz mesh, Delay adjustment	N/A
Size (cm)	59 x 50 x 32 60L	33 x 24 x 29 22L	105 x 39 x 40 160L	23 x 16 x 35 11L	66 × 43 × 32 90L	26 x 26 x 25 17L	58 x 87 x 47 103L
Weight (kg)	12	7	35	5	16	6	32

















## Pricing overview – <u>ES1</u>

EUROPE SRP – as of September 2023

EU: 1.099 EUR
DK: 7.999 DKK
SE: 12.799 SEK
NO: 12.399 NOK
IS: 159.999 ISK
UK: 949 GBP
US: 999 USD











#### Lyd & Billede mener

Utroligt åbent og fokuseret lydbillede, massivt lydtryk med kontrolleret bas. Wow. Høj partyfaktor kombineret med audiofile kvaliteter. Spiller ekstremt højt.

Ingen lyshows, ingen partytricks og en høj pris.

# Head to head - ES1 / ES2





Head-to-head comparison	ES1	ES2
Max Sound Pressure Level (SPL)	126 dB	103 dB
Battery life	80 hrs at mid and 20 hrs at max	24 hrs at mid
Charge time	1 hr fast charge	2 hrs
Water resistant	IPX4	IPX4
Dimensions	59 x 50 x 32	23,8 x 27,7 x 13,4
Weight	12 kgs	2.6 kgs
Special features	BLE, Multi-speakers, Antitheft, Powerbank	TWS, BLE
SRP pricing	<ul> <li>7.999 DKK / 12.799</li> <li>SEK / 12.399 NOK</li> <li>/ 1099 EUR / 949</li> <li>GBP / 999 USD</li> </ul>	<ul><li>✓ 2.995 DKK /</li><li>4.799 SEK / 4.599</li><li>NOK / 399 EUR /</li><li>349 GBP / 399 USD</li></ul>































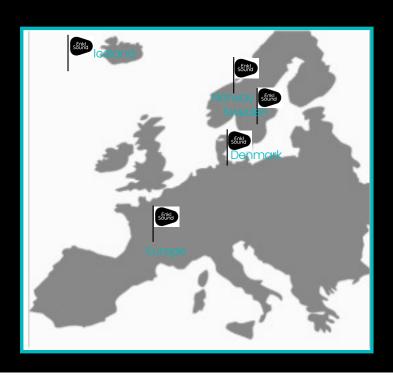






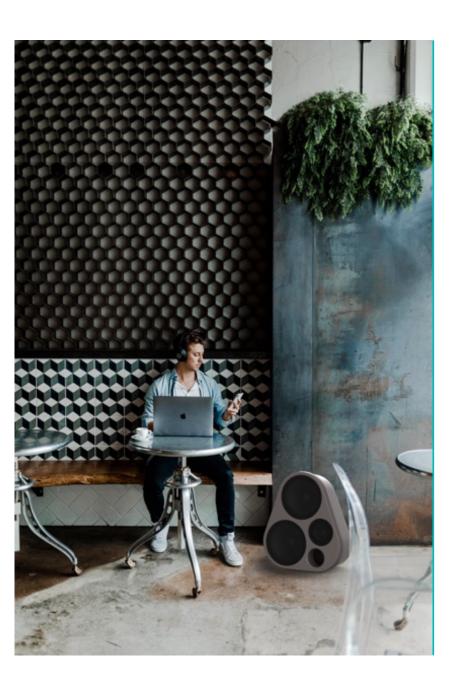
### Markets & customer segments

# Danish legacy with Nordic footprint and with global focus



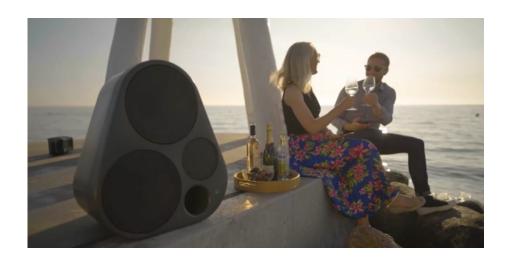
#### Customer segments







# Thank you for your time - we hope to welcome you as Enkl Sound partner!



## nordio

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